

Real Estate Agent Reference Questionnaire

Here's what to ask the agent's referrals. You can add any other questions that interest you, such as special issues if you're buying a new house in a development.

Name of real estate agent:

Name of reference:

Date:

- 1. How did you choose the agent? Did you know the agent before you worked together?**
- 2. What kind of house did you buy?**
- 3. Was the agent responsive? Did the agent return calls promptly, follow through on promises, and meet deadlines?**
- 4. Did the agent take the time to find you the right property?**
- 5. How long did you look?**
- 6. How many houses did you look at before you bought?**
- 7. Did the agent show you houses in your price range?**
- 8. Are you happy with the house you bought, and the neighborhood it's in?**

9. Did the agent help you coordinate other details of your purchase, like finding financing and working with the title company, inspectors, or insurance agents?

10. Did the agent keep you up to date, and explain everything in terms you understood?

11. Would you work with the agent again?

OTHER COMMENTS: